# Capabilities Statement



#### **BBG&G Integrated Marketing**

Founded in 1997, BBG&G is a full-service, digitally-savvy creative agency that thrives on client victories.

Our multicultural, multi-generational team brings unrivaled expertise and enthusiasm to crafting successful marketing solutions. Through the power of storytelling, we help our clients overcome challenges and accelerate growth.

While we represent clients from all sectors, we possess significant experience in B2C, B2B, tourism, technology, government, healthcare, banking, education, real estate, retail, and automotive.

Our services are available on a project, retained, or fractional basis.

#### **Our Credentials**

Certifications: Small Business, WBE, WOSB, DBE NAICS Codes: 541810, 541820, 541613, 512110, 541511

**SINS Codes**: 541-1 and 541-2

DUNS #: 024365376

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#### **Award-Winning**



### Brand Optimize Convert

#### **Branding**

- · Positioning Strategy
- Corporate Identity
- Creative Design
- Market Research
- Key Messages
- Audience Personas

#### Website Management

- Design & Development
- Monitoring & Maintenance
- ADA Compliance
- Ecommerce
- SEO

#### **Content Marketing**

- Blogs
- SEO
- Video
- Email Marketing
- Collateral & Downloadables

#### Social Media Management

- Strategy
- Content Development
- Graphic Design
- Video Development
- Monitoring & Engagement

#### **Digital Marketing**

- Programmatic
- Search Engine Marketing (SEM) & Paid Search
- Paid Social Media
- Connected TV & Over-the-Top (OTT)
- Geofencing & Retargeting

#### **Advertising**

- Design & Creative Production
- Media Buying & Planning
- Print
- Radio & TV
- Billboards & Out-of-Home

## Lead Generation & Marketing Automation

- Buyer Personas
- Customer Journey
- Sales Pipeline & CRM
- Drip Campaigns & Workflows
- Custom Forms

By moving through this process we zero in on your needs, build a strategy that fits your objectives best, and leverage technology for innovation and success.



